



Course Aim

The course aim is to enable the attendees, through the set up of the Sales Invoicing Module parameters, screen layouts, and work group links, to maximise the efficiency of the Agresso QLF Sales Invoicing system.

Pre-requisites

The course has been designed for Sales Managers and Supervisors to aid the streamlining of their invoicing process. The attendees must have attended a Desktop Navigation course and be involved in the day to day function of a Sales Department.

Suggested Attendees

This course is intended for the management responsible for the set up of the sales system within their organisation.

Course Content

- **Introduction to Sales Invoicing**
An evaluation of the concept of the SIV system within Agresso QLF and the links with ACR.
- **Features**
SIV Module Parameters and the integration of Work Groups, including Work Group Controls, Screen Layouts Work Group Screen Layouts, Sales Analysis Parameters, Discount Matrix, Warehouse to Work Groups, Discount Groups, Warehouse Maintenance, Document Tracking.
- **Definitions**
Defining the criteria ready to implement the operational stage of SIV, including Contract Headers and defaults, scheduling of invoices, batch resetting, representative targets, customer part numbers and delivery points, promotions, foreign currency and representatives for customers.
- **Templates**
The setting of templates to use as reporting tools for individual documents and receipts.

Course Objectives

To enable Sales Managers to maximise the sales process within Agresso QLF.

Methodology

The theoretical overview of how the SIV module will work, with "hands on" tasks provided by the seminar leader to reinforce all aspects of the course.

Duration

1 day
From 10.00 a.m. - 16.30 p.m.

Location

Agresso's Swansea Training
Centre or customer site

Cost

POA - dependant on location.