



Course Aim

The course aim is to enable the attendees to create sales contracts and invoice from the contracts created. The scheduling of invoice runs is also covered in this course.

Pre-requisites

The course has been designed for Sales Management who have attended a Desktop Navigation course, and are responsible for the decision making within a Sales Department.

Suggested Attendees

This course is aimed at Sales Managers that are responsible for the decision making within a Sales Department.

Course Content

- **Introduction to Sales Invoicing links with ACR Customers**
An evaluation of the concept of the SIV system within AGRESSO OLF and the links with ACR.
- **Features**
Setting the SIV Parameters to accept Customer Contract entries.
- **Definitions**
Setting up Contract Headers and the elements within the contracts. Setting contract defaults. The creation of an Invoice Schedule.
- **Document Entry**
Input of Invoice and Credit information using the Contract System to produce Invoice and Credit print runs. Production of Scheduled Invoices, and the Uplift of Scheduled Invoices. Printing the documentation.
- **Enquiries**
Enquiries on Contract Headers, elements and schedule invoices and the statistics produced.
- **Reports and Listings**
All the reports and listings dealing with Contracts and Scheduled Invoices and the statistics produced will be explained. All the reports and listings dealing with Contracts and Scheduled Invoices and the statistics produced will be explained.

Course Objectives

To enable Sales Management to streamline their sales procedures through the use of the contract system.

Methodology

An overview of the Sales Invoicing contract system within a Sales Department.

Duration

1 day
From 10.00 a.m. - 16.30 p.m.

Location

Agrosso's Swansea Training
Centre or customer site

Cost

POA - dependant on location.