



Sales Invoicing can be used in combination with the Accounts Receivable module and additionally integrates to the General Ledger module and the Inventory Control module.

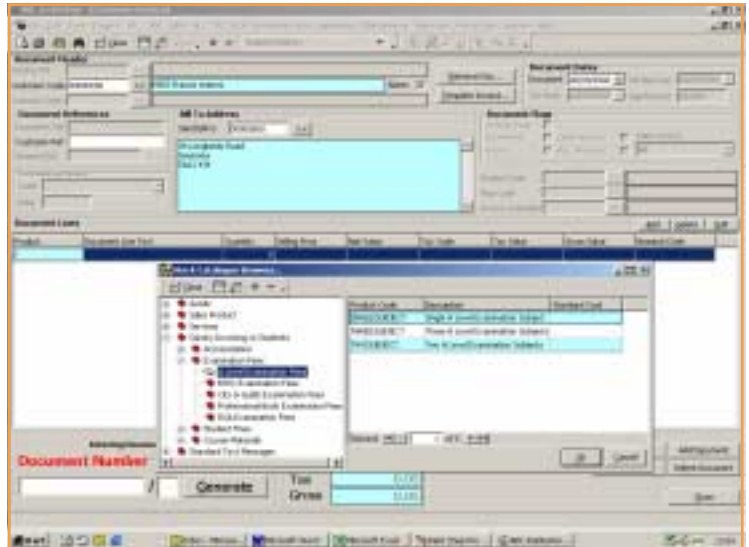
PRODUCT/INVENTORY

If the Inventory Control module is not used, then a basic set of product information can be maintained within the Sales Invoicing module so that invoice production is made easier. Statistics are kept against this product information, but no balance information is maintained.

PRICING CONTROL

The heart of the pricing control system is a two dimensional matrix allowing pricing, discounting, surcharging and value break points to be set by the customer. Customers can be grouped by pricing categories allowing easy maintenance of pricing policies. This matrix is supplemented by contract and promotional pricing policies. These can have effective start and end dates on them, hence allowing their creation prior to the time when they become effective. A further feature is the ability to 'give' items free, based on break points.

Discounting can take place on a whole invoice or line basis. This is defined by the customer. All invoices are automatically priced and users can define if overrides are allowed for all, part, or none of the pricing structure.



The pricing control mechanism is optional in use. If it is used, it has the following features:

TEXT BASED INVOICING

All invoices can be created using text only entry with price entry being separate. This can be combined with Inventory Control module access and product information access. This gives a truly flexible means of producing invoices.

TEXT HANDLING

Any amount of text can be placed on an invoice in any position. Text can be drawn from a database of standing text.

TAX

The Tax sub-module handles all tax calculations

COPY INVOICE FACILITY

Previous invoices for a customer can be used to create new invoices. This reduces workload dramatically where customers are often invoiced for the same or similar products and services

GENERAL LEDGER INTEGRATION

General Ledger codes can be established in a variety of ways depending on the individual invoice. If inventory Control items are used, the General Ledger codes are attached to those items. If product information is used, then again, the General Ledger codes are attached to the product. Finally default General Ledger codes are also attached to a customer and these are used if there is no other means of establishing the General Ledger codes automatically. The operator can override the General Ledger codes if this feature is allowed.

BATCH CONTROLS

Batch controls for the input of invoices are optional. A batch control total can be input at the start or end of a batch.



CREDIT CONTROL

Full credit control information is available at all times. This shows credit limits that can include orders, disputed invoices or not. Customers can be placed on hold inhibiting the placing of invoices for their account, or they can be put on a warning status which will warn the operator that this customer has problems with credit.

FORWARD PERIODS

There is no restriction on the number of periods forward that invoices can be produced for. Forward period documents are available in all screen enquiries and in all reports

Customer Name	Total Balance	Aged Balance	Current Balance	Future Balance	Period Turnover	Aged Period 1
Newcastle City Trust	0.00	0.00	0.00	0.00		
Student Loan Co...	0.00	0.00	0.00	0.00		
MHS E Bull Invoice	0.00	0.00	0.00	0.00		
Inland Revenue ...	0.00	0.00	0.00	0.00		
Part Time Fees A...	0.00	0.00	0.00	0.00		
Staff	0.00	0.00	0.00	0.00		
Research Studen...	0.00	0.00	0.00	0.00		
MR Len Kohn	0.00	0.00	0.00	0.00		
MISS Amanda Gr...	0.00	0.00	0.00	0.00		
MR Denzin Hol	1,150.00	0.00	0.00	1,150.00	1,200.00	
MISS Bhavika Gopar	0.00	0.00	0.00	0.00		
MISS Emma Wak...	2,411.75	0.00	2,411.75	0.00	2,410.00	
MR Samuel Guerin	-100.00	0.00	-100.00	0.00		
MR Brad Wiseloff	0.00	0.00	0.00	0.00		
MR Hal Gibson	0.00	0.00	0.00	0.00		
MR Anwel Jones	800.00	0.00	0.00	800.00	1,200.00	
Access Funds	0.00	0.00	0.00	0.00		
Miss Emma Josep...	0.00	0.00	0.00	0.00		
Miss Caroline Ann...	0.00	0.00	0.00	0.00		
Miss Emma Alice ...	2,402.82	0.00	2,402.82	0.00	2,402.40	
Miss Anoushka M...	2,076.25	0.00	2,076.25	0.00	2,550.00	
Miss Sarah Jane ...	0.00	0.00	0.00	0.00		
Mr David Thomas ...	0.00	0.00	0.00	0.00		
Miss Natasha An...	1,050.00	0.00	1,050.00	0.00	1,050.00	
Miss Janine Rebe...	0.00	0.00	0.00	0.00		
Mr Paul Bliton	0.00	0.00	0.00	0.00		
Miss Daniela Hill	0.00	0.00	0.00	0.00		
Miss Lisa Rachel ...	0.00	0.00	0.00	0.00		
Miss CAROLYN G...	0.00	0.00	0.00	0.00		
Miss EMMA WAKE	0.00	0.00	0.00	0.00		

CREDIT NOTES

All the facilities that apply to invoices also apply to credit notes. The only major difference is that if a credit note is for an inventory item, the operator can state if it is a sale or return or not and all necessary updates in the Inventory Control module are actioned appropriately.

REPETITIVE INVOICING

It is possible to set up a template invoice for repetitive invoicing. The frequency of repetition is unlimited and the user can set such features as invoice on a date every month, at the start or end of a month, every week, every quarter, every six months, annually etc.

STATISTICS AND ANALYSIS

If the product information database is being used then statistics are calculated automatically. These include:

- ◆ Sale analysis for three years by year and by period
- ◆ Profit analysis for three years by year and by period
- ◆ Customer by product analysis for three years
- ◆ Product by customer analysis for three years

PRICE LISTS

Full price lists can be produced. These can take into account the pricing control matrix, hence allowing pricing by customer

HISTORY

The length of history that Agresso QL maintains on documents is user-defined by the customer. The historical documents are available in all screen enquiries and in all reports

